

To: AUSA Community Partners  
From: Mark Wolf; Community Partner Manager  
Date: July 16, 2018  
Subject: Member Benefits for Community Partners

Thank you for supporting the Association of the United States Army. We are proud to have you as a Community Partner and would like to help you take advantage of your benefits as you demonstrate your support of Soldiers and their families in your local community.

As you know, you may designate up to 10 employees, consultants, family members or customers as individual AUSA Members. **Members receive exclusive access to the AUSA Annual Meeting, a 125,000+ member network, \$2.75M/year in educational resources, access to \$120,000 in scholarships, the award-winning Army Magazine (valued at \$53/yr), and membership savings outlined in the [attached flyer](#).** If you are not taking advantage of your associated memberships, please contact Mark Wolf at [mwolf@ausa.org](mailto:mwolf@ausa.org), or Mrs. Stanley at [tstanley@ausa.org](mailto:tstanley@ausa.org).

AUSA has been working to expand the benefits of your Community Partner membership. You are probably already aware of many of your benefits, including:

- [Local chapter affiliation](#);
- Network of 125,000+ Members and 3,500 Organizations;
- [Eligibility to exhibit at AUSA Symposia](#);
- [Discounts on AUSA events](#);
- [Entry to the AUSA Annual Meeting, the largest U.S. land power expo](#);
- Exclusive use of the AUSA Community Partnership Logo;
- [10% off advertising in Army Magazine, AUSA News and AUSA e-newsletters](#);
- [Representation on Capitol Hill](#);
- Career development forums [with livestream](#);
- [AUSA educational materials](#);
- [Independent Army periodicals](#);
- [Access to Army and Family Programs](#);
- [10% discount at the AUSA store](#) (use promo code IP18);
- Discounts on Office Supplies, Car Rentals, Hotels, and more.

Community Partners with 5 and 10 Memberships:

- Company profile in AUSA's [Industry Guide](#).
- Discounts on [exhibit space at symposia](#);

Community Partners with 10 Memberships:

- Discounts on [Hot Topic](#) conferences.

A complete list of your member savings is at [www.ausa.org/perks](http://www.ausa.org/perks). We're writing today to highlight some of those money-saving offers that will benefit your business and we encourage you to take full advantage ...



### **UPS Shipping Discounts**

AUSA Members receive substantial discounts on UPS shipping services. Discounts are listed below. Learn more and sign up at [www.ausa.org/ups](http://www.ausa.org/ups).

| <b><i>UPS Service</i></b>                                  | <b><i>Discount Off Base Tariff</i></b> |
|--|--|
| UPS Next Day Air and Saver (Ltr)                           | 27%-36%                                |
| UPS Next Day Air and Saver (Pkg)                           | 21%-30%                                |
| UPS 2nd Day Air and A.M (Ltr/Pkg)                          | 21%-30%                                |
| UPS 3 Day Select (Pkg)                                     | 21%-30%                                |
| UPS Ground Commercial                                      | 9%-18%                                 |
| UPS Ground Residential                                     | 9%-13%                                 |
| UPS Worldwide Express/Saver/Expedited/Export (Ltr/Doc/Pkg) | 21%-32%                                |

|  |               |
|--|---------------|
| UPS Worldwide Express/Saver/Expedited/Import (Ltr/Doc/Pkg) | 21%-24%       |
| UPS Standard Export/Import (Canada and Mexico)             | 8%-9.5%       |
| UPS Freight Standard LTL Services                          | Less than 80% |
| UPS Freight Standard LTL Services                          | 80%+          |
| UPS Supply Chain Solutions (Domestic)                      | Varies        |
| UPS Supply Chain Solutions (International)                 | Varies        |



### **Office Depot/Office Max Discounts**

Members receive exclusive savings on business supplies including office essentials:

- A “best value list” with savings up to 80% on everyday products.
- 5%-15% discount on an additional 93,000+ products – many of the products you’re buying.
- 400+ cleaning and breakroom items with substantial savings.
- Exceptional pricing on copy and print services – 2.5 cents for black and white; 22 cents for color.
- Monthly specials and Bonus Central – savings on top of savings.
- Deep discounts on HP® Ink and Toner.
- Promotional Products – “last column” pricing.
- Free next day delivery on orders \$50+.
- Free savings program – no waiting on points or rebates.
- Reusable [In-Store Discount Card](#).

For more information visit [www.ausa.org/office](http://www.ausa.org/office)



### **Car Rental Discounts**

[Avis](#) – Members save up to 25% off base rates with Avis Worldwide Discount number G242700, plus additional offers and promotions.

[Budget](#) – Members save up to 25% off with Budget Customer Discount number X741700, and receive additional coupon savings like a free weekend day, a free upgrade and more.

[Hertz](#) – AUSA Members enjoy premier travel perks and savings up to 25% off base rates.

[Alamo, Enterprise and National](#) – Up to 20% off National and 5% off Alamo and Enterprise. Visit [www.ausa.org/aencar](http://www.ausa.org/aencar). You must log in to the AUSA website and you can compare rates from all three companies and make your reservation. Or use code 6020136.



### **AUSA Career Center**

View more than 10,740 jobs from 1,990+ employers in the [AUSA Career Center](#) or post your own job openings and attract top talent. [Prices](#) start at \$100.

### **Hotel Discounts**



[Red Roof Inn and Red Roof Plus](#) - Save 20% where pets stay for free. Use VP#622590 at 1-800-RED-ROOF or visit [www.ausa.org/red](http://www.ausa.org/red). Or [print your discount card](#) to take with you.



[Choice Hotels](#) - Save up to 20% off at the following hotels with your AUSA Member discount:

- Comfort Inn

- Comfort Suites
- Quality Inn
- Sleep Inn
- Clarion
- Cambria Hotel & Suites
- Mainstay Suites
- Suburban Extended Stay
- Econolodge
- Rodeway Inn
- Acend Hotel Collection



**Wyndham Hotels** - Savings of up to 20% when booking at any of the following participating Wyndham Hotel Group brands:

- Wyndham Hotels and Resorts<sup>®</sup>
- Wyndham Grand<sup>®</sup> Hotels and Resorts
- Wyndham Garden<sup>®</sup> Hotels
- TRYP by Wyndham<sup>®</sup>
- Wingate by Wyndham<sup>®</sup>
- Hawthorn Suites by Wyndham<sup>®</sup>
- Microtel Inn & Suites by Wyndham<sup>®</sup>
- Ramada<sup>®</sup>
- Baymont Inn & Suites<sup>®</sup>
- Days Inn<sup>®</sup>
- Super 8<sup>®</sup>
- Howard Johnson<sup>®</sup>
- Travelodge<sup>®</sup>
- Knights Inn<sup>®</sup>



### **Costco Free Gifts**

If you're not already a member of Costco, join with your AUSA Membership and receive 3 free gifts and additional coupons not available to the general public. Visit [www.ausa.org/costco](http://www.ausa.org/costco). (COSTCO requires that you login to the AUSA website to activate this deal.)

## Computer Discounts



[Hewlett Packard](http://www.ause.org/HP) – exclusive savings of up to 35% off HP Products – [www.ause.org/HP](http://www.ause.org/HP)



[Dell](http://www.ause.org/Dell) – 10% off coupon savings (for personal use computers) – [www.ause.org/Dell](http://www.ause.org/Dell)



[Apple](http://www.ause.org/apple) – Special pricing on Macs, iPads and AppleCare and some Apple Accessories. (iPods, Apple Watch, iPhone and Apple TV are not included). [www.ause.org/apple](http://www.ause.org/apple) or provide “AUSA” or “Association of the United States Army” in-store.

If you have any questions about your AUSA Member Benefits, please feel free to contact me on 703-907-2648 or [mwolf@ause.org](mailto:mwolf@ause.org).

*Mark D. Wolf*